BANDWIDTH IG

Company Overview | 2021

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Thesis

Fiber is the connective tissue

There are many macro themes in the telecom infrastructure segment: 5G wireless, IoT, Cloud Computing, Autonomous Driving, Small Cell, etc. What is common among all of these is their respective reliance on connectivity to and between data centers.

We see data centers as the key point of origination or intersection for all applications. And we see fiber as the optimal access medium with an open-ended capacity for growth.

Bandwidth IG is intensely focused on building, owning and operating the best-in-class high capacity, dark fiber networks to provide secure, reliable connectivity to and between mission critical data centers, cloud computing sites and the enterprises that rely on them.
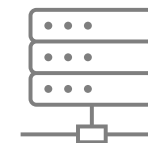
Enterprise

Wireless

Data Center

What makes us unique

Bandwidth IG offers a new, dark-fiber network which is intentionally placed to ensure minimal overlap with other networks while providing the ability to deliver large fiber counts.

Our competitors operate networks built 20+ years ago putting them closer to the end of their useful life than the beginning. What's more, those networks were built for a vastly different purpose and include a mixture of network elements stitched together through acquisition.

OUR OFFERING

Scalability:

- Newly constructed network
- Fully owned and operated
- 100% underground
- Conduit is populated with state-of-the-art fiber cables designed to minimize dB loss

Diversity:

- Designed to minimize overlap with other network operators.
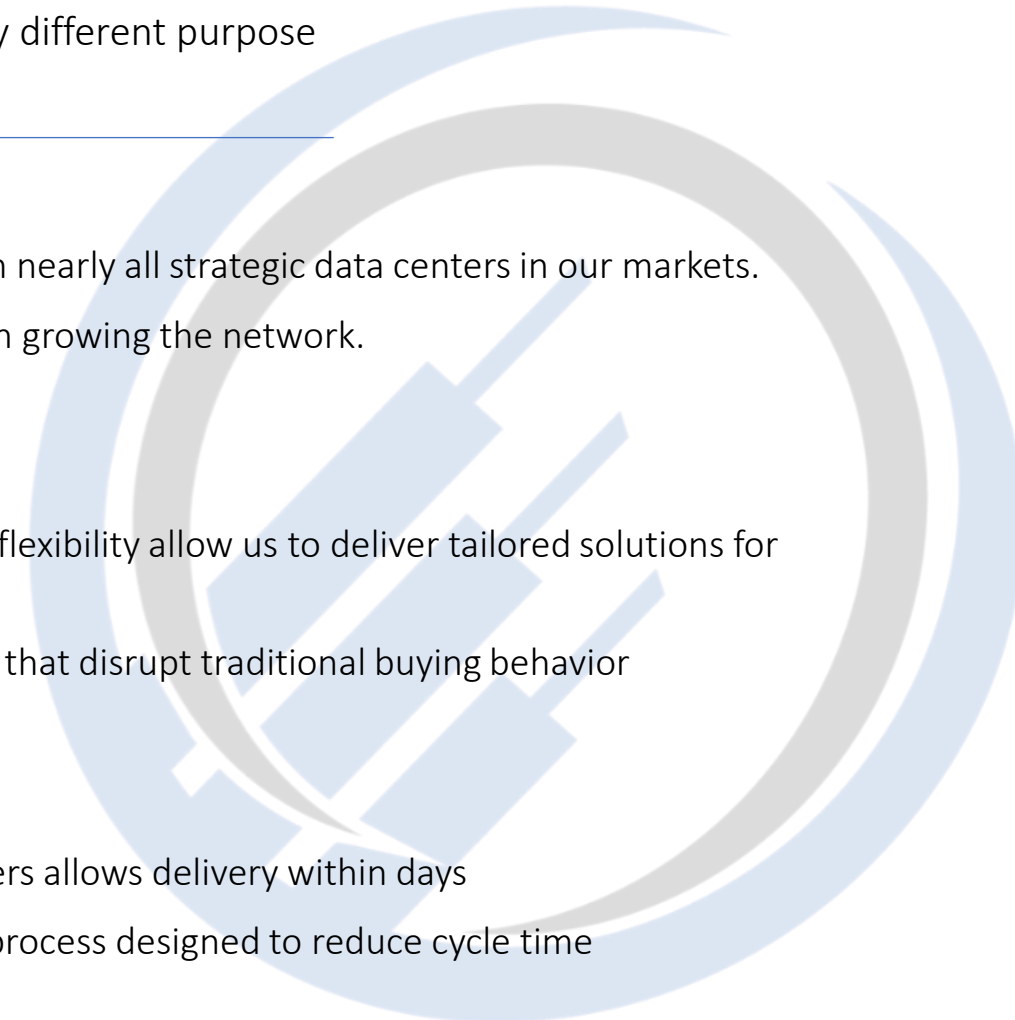- Multiple unique routes ensures the highest levels of security and reliability.

Reach:

- On-net presence in nearly all strategic data centers in our markets.
- Continued focus on growing the network.

Build to Suit:

- Attentiveness and flexibility allow us to deliver tailored solutions for our customers.
- Commercial terms that disrupt traditional buying behavior

Velocity:

- Pre-positioned fibers allows delivery within days
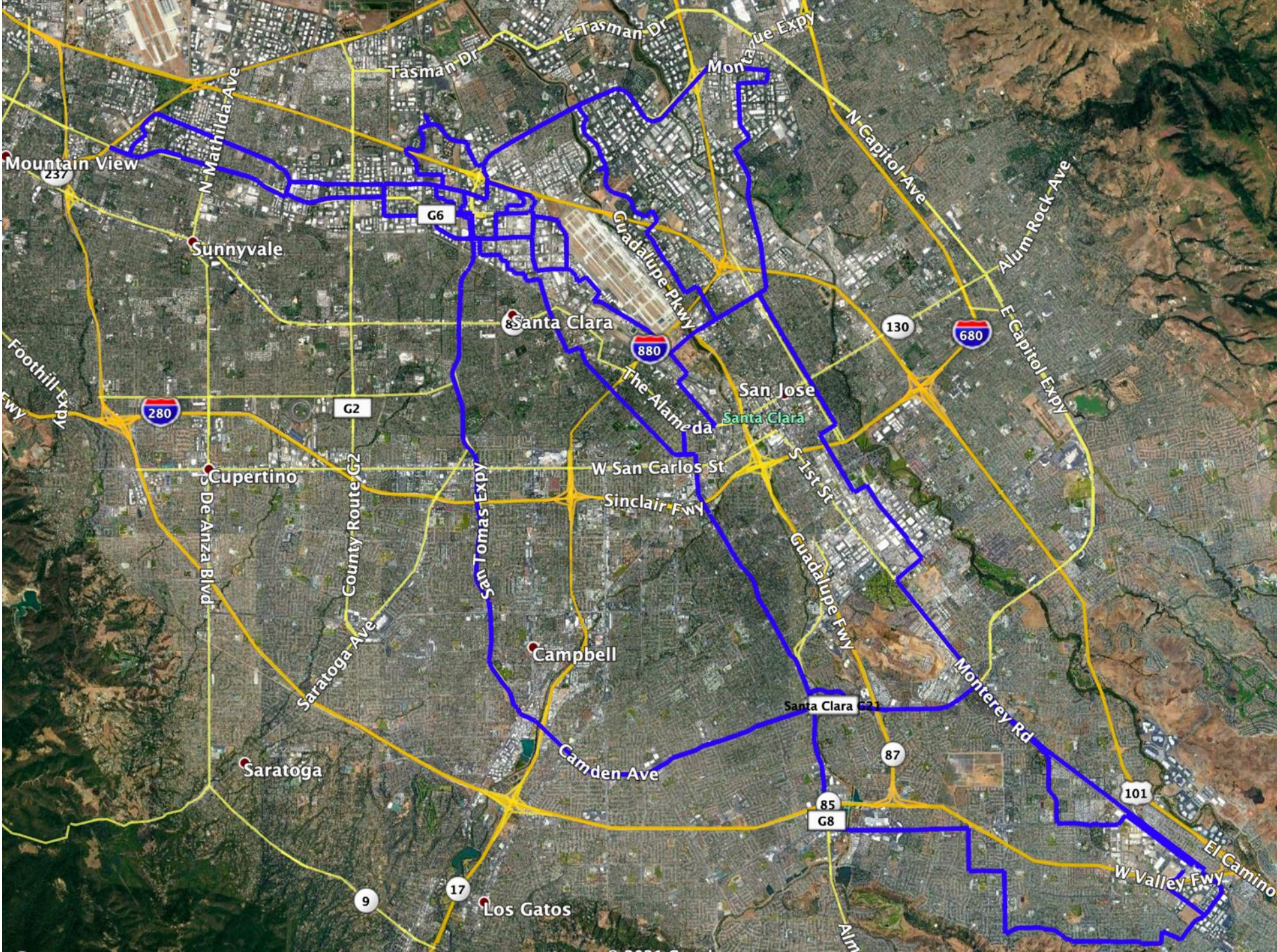- Simplified buying process designed to reduce cycle time

Bay Area

Bay Area

- 167 route miles
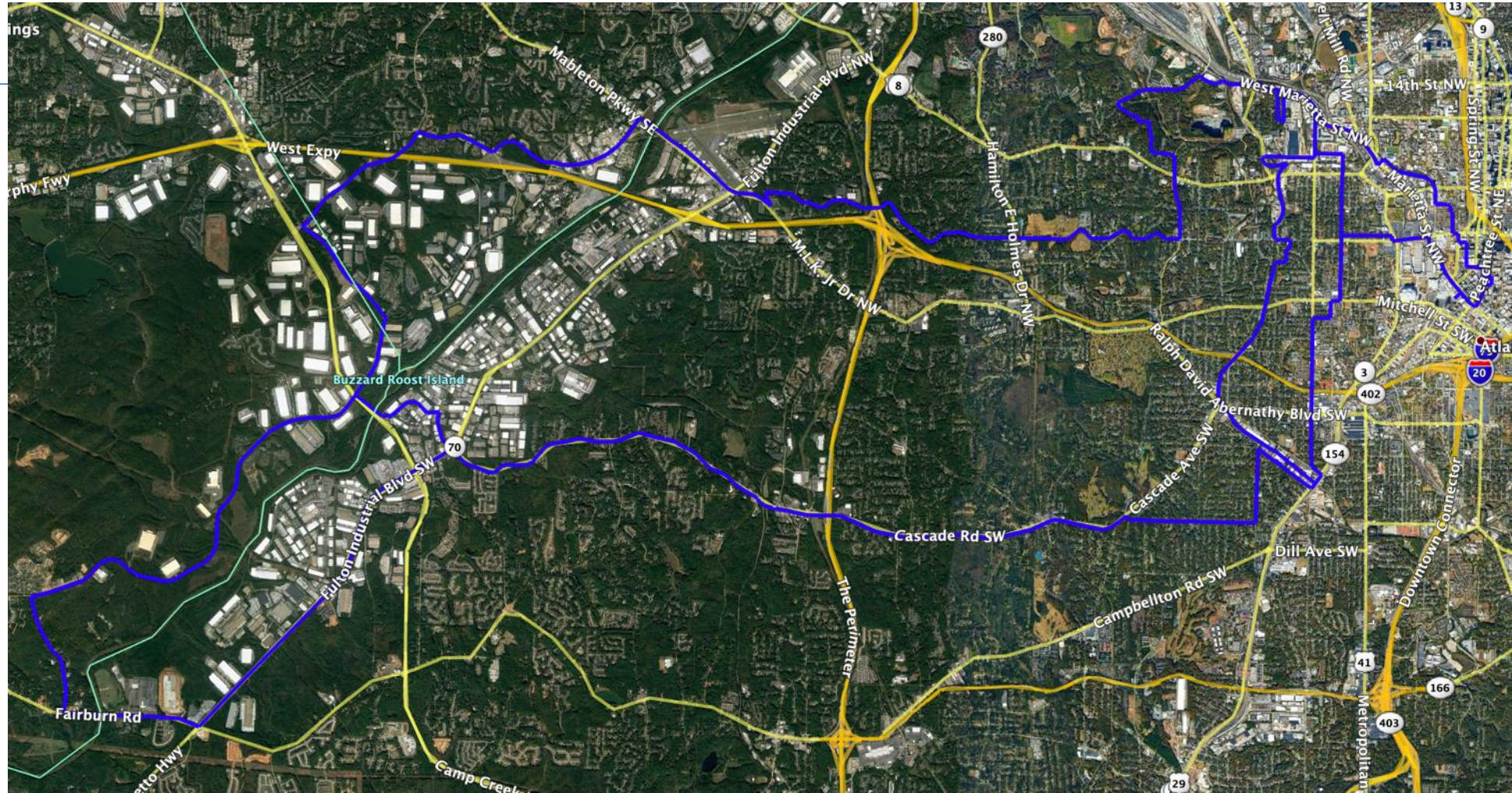
- 289,000 Fiber Miles

- 50 on-net data centers

Greater Atlanta

Greater Atlanta

- 54 route miles

- 93,000 Fiber Miles

- 16 on-net data centers

BANDWIDTH IG

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